

MARCEGAGLIA, a leading Italian industrial group in the steel processing sector, is keenly eyeing prospects of tapping the huge potential that Qatar's infrastructural engineering and construction fields have to offer.

"We look at Doha and Qatar as our base to operate in the entire Gulf region," says Antonio Marcegaglia, CEO of the Italian industrial group, which set up its Doha-based operations – Marcegaglia Gulf (Qatar), founded in 2007.

In a meeting last month with the Qatar's Minister of Business and Foreign Trade Khaled bin Mohammed Al Attiyah, he said: "Our visit is an exploration and reiteration of business intent which very much falls in our strategy of growth. Qatar is a great opportunity for a company which dares to go beyond its boundaries."

With a yearly output of 5.3 million tonnes, the steel major claims to be the first manufacturer of stainless steel welded tubes worldwide. Using specific know-how in the building and construction sector, Marcegaglia engineers and manufactures technologically-advanced finished products and complete solutions, which can be customised in accordance to the most demanding architectural requirements.

Its daily production equals 5,000 km of welded tubes, open profiles, drawn tubes, panels, coils, strips and sheets made from carbon steel, stainless steel and aluminium, in every size and thickness.

"Building with steel means excellence. Mechanical properties, aesthetic values and durability: steel is the environment-friendly material of choice for contemporary architecture. Carbon and stainless steel flat and long products by Marcegaglia provide solutions for certified quality structures as well as finishing details for the building industry," says a spokesman for the company.

Founded in 1959 and fully owned by the Marcegaglia family, the group is headquartered in Gazoldo degli Ippoliti, Mantova, and is organised into seven business areas: steel, building, home products, engineering, energy, tourism and services.

In the area of building steel, it manufactures pre-painted steel with guaranteed coating materials, as well as stainless steel, aluminium and copper products. Its range includes corrugated sheets for walls and roofs, self-supporting large-span roofing, insulating panels with polyurethane and rockwool insulation for walls and roofs, high-thickness panels for cold rooms and sound-insulating panels.

Marcegaglia's range of cold-formed sections

Marcegaglia impresses with wide steel range



Marcegaglia is supported by extensive facilities to produce technologically-advanced products.

from carbon and stainless steel is said to be the world's widest – including more than 500 types in all thicknesses and 500 special shapes, for several applications in the metal construction industry including doors and windows, cladding and façade systems. The company is also among the first global manufacturers of steel road safety barriers, he says.

Marcegaglia engineering is the business unit dedicated to the development and construction of steel processing plants. Due to its constantly growing activity in the carbon and stainless steel industry over the past 50 years, Marcegaglia is today recognised worldwide for its wide and varied range of finished and semi-finished products.

"The technical skills of Marcegaglia engineering's specialised staff is devoted to the design, construction and revamping of manufacturing plants, industrial automation and

IT systems, and to the management of large projects as general contractor," says the spokesman.

More than 150 engineers and technicians form the research, development and management team of Marcegaglia engineering, which have designed and assembled more than 510 steel processing plants, and equipped more than 2,380 with automation and IT systems over 50 years.

The group has operations worldwide with 6,500 employees, 51 sales offices, 210 representations and 50 manufacturing plants covering 6 million sq m, where 5,500 km of carbon and stainless steel products are manufactured everyday, serving more than 12,000 customers. Activities in the steel sector (88 per cent) and other businesses (12 per cent) have generated more than €4.2 billion (\$5.67 billion) turnover in 2008.